

CRITICAL CONVERSATIONS: HOW TO HANDLE BEING HEARD WHEN IT MATTERS

MODERATOR: KELLY JACKSON HIGGINS | Dark Reading

PANELISTS:

Dr. Reem Al-Shammari, Kuwait Oil Company
Cheryl Biswas, The Diana Initiative
Joyce Brocaglia, Executive Women's Forum
Bobbie Stempfley, Carnegie Mellon University CERT



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TIPS

- What to do to **PREPARE**
 - Prepare yourself in advance.
 - Bullet point your thoughts to keep organized.
 - Run through your talking points with someone you trust.
- How to make it work (or be successful)
 - Be fully present.
 - Keep emotions at bay; composure.
 - Be clear, concise, direct.
 - Be open to others' perspectives.
 - Look for opportunities to create win/win.