

RSA[®]Conference2017

San Francisco | February 13–17 | Moscone Center

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OPPORTUNITY

SESSION ID: GRC-F03

Developing Useful Metrics



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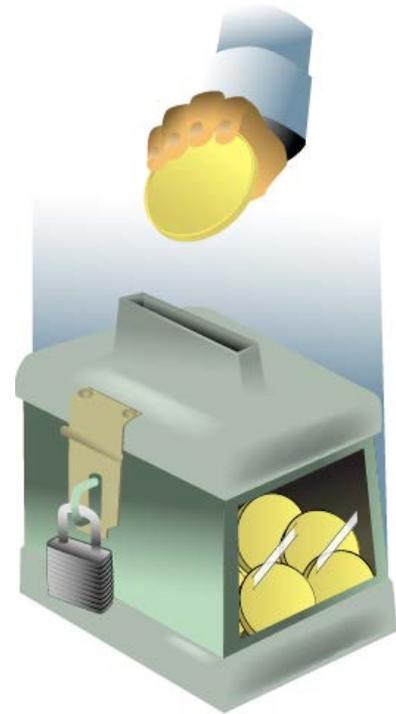
- This session
 - does not cover specific technical security metrics
 - does cover the importance of metrics tied to things that matter to the business
- Why you might want to stay for this session - if you are interested in
 - determining what to measure in support of business objectives
 - identifying risks and gaps in your current measurement processes
 - a process for developing metrics that will help you do these things

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Why do you want to measure?

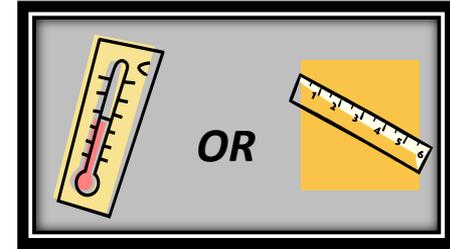
Key questions

- What should I measure to determine if I am meeting my performance objectives for security?
- What is the business value of being more secure?
 - Of a specific security investment?



Terminology (*)

- Measure vs. metric
 - I had 2 eggs for breakfast this morning
 - It's 53 degrees in San Francisco, CA
 - This session is 40 minutes long
- A measure (or measurement) is the value of a specific characteristic of a given entity (collected data).
- A metric is the aggregation of one or more measures to create a piece of business intelligence, in context.



So what? Why do you care?



- If I had this metric: (*)
 - What decisions would it inform?
 - What actions would I take based on it?
 - What behaviors would it affect?
 - What would improvement look like?
 - What would its value be in comparison to other metrics?

Why measure?



- Speak to decision makers in their language
- Demonstrate that the security program has measurable business value
- Justify new investments; make improvements
- Use trends to help predict future events
- Demonstrate that control objectives are (and continue to be) met
- Answer key questions

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Deriving Metrics from Objectives - GQIM

Key questions

- Not “What metrics should I use?” but “What do I want to know or learn?”
- Alternatives:
 - What decisions do I want to inform?
 - What actions do I want to take?
 - What behaviors do I want to change?



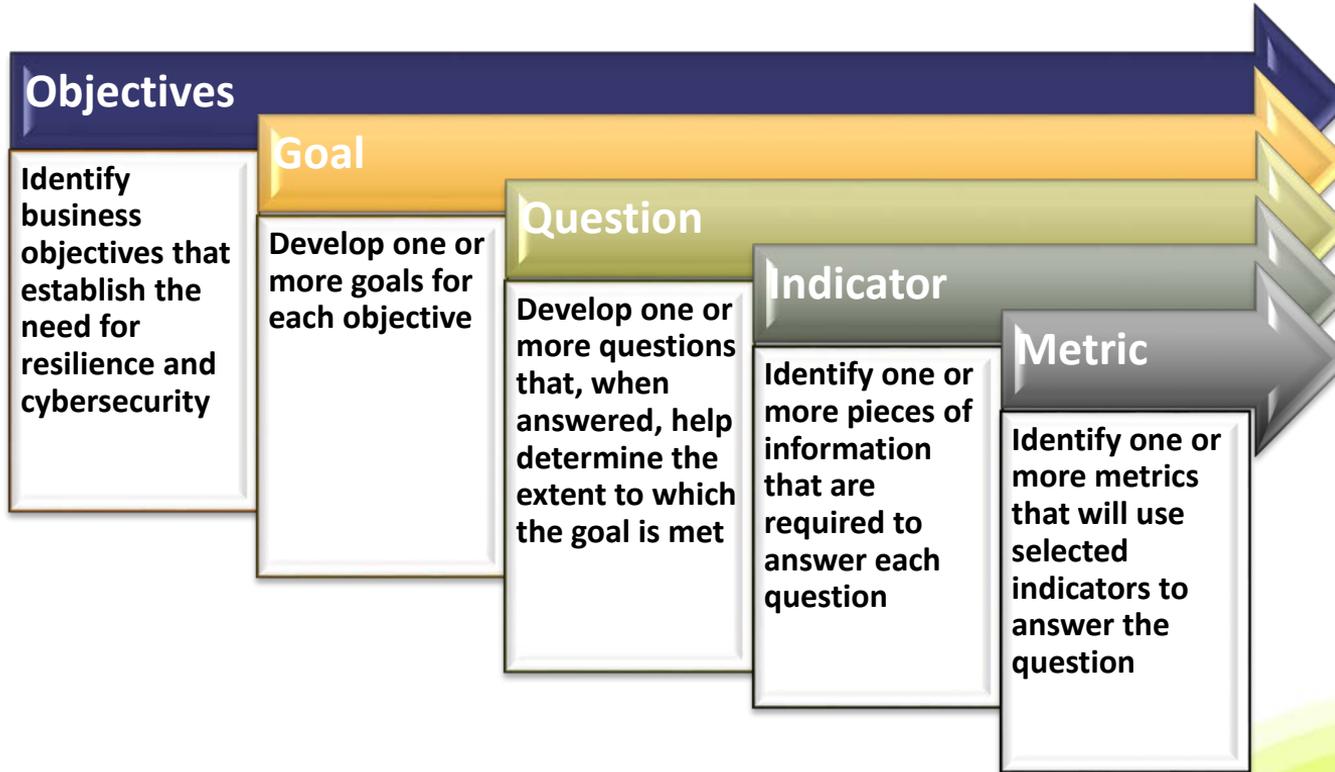
Purpose

- Use a defined, repeatable process to derive meaningful metrics that directly support achievement of business objectives and:
 - demonstrate the business value of each metric (and justify the cost for its collection and reporting)
 - defend such metrics in comparison to others
 - add metrics, update metrics, and retire metrics as business objectives change
 - ultimately, inform business decisions, take appropriate action, and change behaviors

Key takeaways

- Understand a 5-step process for deriving metrics from business or program objectives
- Be able to apply this process to your objectives
- Identify at least one metric that you can use immediately
- Be able to better communicate with business leaders in their language
- Assess the utility of current metrics

GQIM process



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Objectives to Goals

Process

- State a business or program objective
- Define one or more goals that are required to achieve the stated objective
- Goal: the end toward which effort is directed
 - Fewer are better
 - Essential (high leverage/high payoff) vs. complete coverage
 - Judgment informed by stakeholder review

Objectives to Goals

- What are meaningful actions to take to achieve the objective?
- Which actions are most important?
 - 2-3 that are essential, high leverage, high payoff
- Carry forward and refine key terms from the objective in the goals

Ask “If I achieve this goal, will I be able to demonstrate substantive progress in achieving the objective?”

Objective to Goals – Incident Management example

Objective	Goal
<p>Mitigate the risks of business disruption and loss resulting from cybersecurity incidents (with impact threshold > [x])</p>	<p><i>Operate a cybersecurity incident center that detects, responds to, and reports security incidents in accordance with established standards and guidelines.</i></p> <ul style="list-style-type: none"><i>enterprise and operational unit levels</i> <p>Others?</p>

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Goals to Questions

Goals to Questions -1

- What are meaningful questions to answer to determine if the goal is being achieved?
 - Requires subject matter expertise
- Which questions are most important?
- Carry forward and refine key terms from the goal in the question

Ask “If I answer this question, will I be able to demonstrate substantive progress in achieving the goal?”

Goals to Questions -2

- Useful questions are in the form of:
 - *What is the process for . . . (better than “How does the organization . . .”)*
 - leads to implementation metrics
 - *How effective is . . .*
 - leads to effectiveness metrics
 - most desirable but need implementation metrics first

Goal to Questions – IM example

Goal	Questions
G1: Operate a cybersecurity incident center that detects, responds to, and reports security incidents in accordance with established standards and guidelines.	Q1: <i>What is the process by which suspicious events are detected and declared as incidents?</i>
	Q2: What is the criteria for escalating high-impact incidents? To whom?
	Others?

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Questions to Indicators

Questions to Indicators

- What data do I need to answer the question?
 - Can add more data granularity than called for in the question
 - In what form should the data be reported?
- Which data is most important?
- Carry forward and refine key terms from the question in the indicators

Ask “If I have this data, will I be able to answer some aspect of the question?”

Question to Indicators – IM example

Goal	Question	Indicators
G1	Q1: What is the process by which suspicious events are detected and declared as incidents?	Q1.I1: <i>process and criteria for detecting and triaging suspicious events</i>
		Q1.I2: process and criteria for declaring incidents
		Others?

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Indicators to Metrics

Indicators to Metrics

- Using the indicator data, what number, percentage, mean, or other metric can I collect/calculate to help answer the question?
 - a percentage presumes 2 numbers are available so you don't need to list the numbers as a metric if the percentage is based on it
- Which metrics are most important?
- Ask “Do I need additional data (more indicators)?”

Ask “If I report this metric (over time), will it provide the greatest insight possible to answer the questions from which it derives?”

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**Using this method to validate
your current questions or metrics**

What if I only have a Metric? - 1

- “We’ve always reported the number of machines with patches out of date.”
- How are you using this metric today?
- “What question will this metric answer?”
 - This metric answers the following question: “How many machines are currently out of date?”

What if I only have a Metric? - 2

- Answering this question will demonstrate substantive progress in achieving what goal?
 - The goal answered by this question is “Keep machines up to date through patching.”
 - Will this goal demonstrate progress against **an existing** *strategic business or program objective*?
- By measuring the actual time between patch release and patch application, you are able to measure your organization’s ability to improve patch capability.

Using GQIM to restate

- **Strategic Business Objective:** Mitigate the risk of successful software exploits by minimizing out-of-date software systems.
- **Goal:** Improve my organization's process for patch management
- **Question:** How effective is my patch management process?
- **Indicators:** Increased efficiencies in the patch management process
- **Metrics:** Actual time between patch release and patch application.

What if all I have is a Question? - 1

- “I’m always asked if my users have the proper level of system access.”
 - How are you answering this question today?
 - If the answer to this question is yes, what is the goal I am trying to achieve?
 - Goal: Ensure all users have the proper level of system access for their job responsibilities.

What if all I have is a Question? - 2

- What is the strategic business objective tied to this goal?
 - Strategic business objective: Mitigate insider threats by ensuring appropriate levels of system access for all users.
- What data would I need to answer the question: “Do all users have appropriate system access?”
 - Inventory of IT systems with required security and access attributes
 - Current list of users with approved security attributes
 - An ability to compare IT systems access and users list

Using GQIM to Restate

- **Strategic Business Objective:** Mitigate insider threats by ensuring appropriate levels of system access for all users.
- **Goal:** Ensure all users have the proper level of system access for their job responsibilities.
- **Question:** Do all users have appropriate system access?
- **Indicators:**
 - Inventory of IT systems with security and access attributes
 - Current list of users with approved security attributes
 - An ability to compare IT systems access and users list
- **Metrics: (more user centric)**
 - Time (min, max, med) to add a new system to inventory
 - Time (min, max, med) to remove access when violation is discovered
 - “Age” Time (min, max, med) of security and access attributes

Barriers and challenges

- What current barriers do you face in establishing, managing, and/or executing a measurement program?
- What challenges do you face in identifying meaningful metrics within your organization?
- Have you identified some new/updated approaches for tackling these?

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Getting started

Approach

- State a business objective
 - Ideally your business objective supports a stated strategic objective
 - **Ensure that** [*business unit, service, product, supply chain, technology, data center*] **is ...**
 - *available to meet a specified customer or revenue growth objective*
 - *unavailable for no more than some stated period of time, number of transactions, other units of measure*
 - *fully compliant with [law, regulation, standard] so as not to incur penalties*

To get started

- Identify sponsors and key stakeholders
- Define security objectives and key questions
- Determine information that informs these
 - What information do you already have?
 - What information do you need to collect?
 - What is the value of collecting additional information?
- Define and vet a small number of key metrics
- Collect, analyze, report, refine
- Leverage an existing measurement program



Questions

#RSAC



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