

RSA[®]Conference2018

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MY FIRST 12 MONTHS AS CISO: LESSONS LEARNED

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CISO APAC

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12 Months as CISO



- The job of a CISO: facts and myths.
- What's it like to be the first CISO of a regional office for a multi-national company?
- How to balance expectations and plans (yours and the organisation's) with realities?
- This session provides a first-hand account of my journey into the world of being a CISO and the lessons learned, offering actionable ideas and a framework for success for new CISOs.

12 Months as CISO



Introducing Amanda



12 Months as CISO



CBRE Group, Inc. is the largest commercial real estate services and investment firm in the world.

It is based in Los Angeles, California and operates more than 450 offices worldwide and has clients in more than 100 countries.



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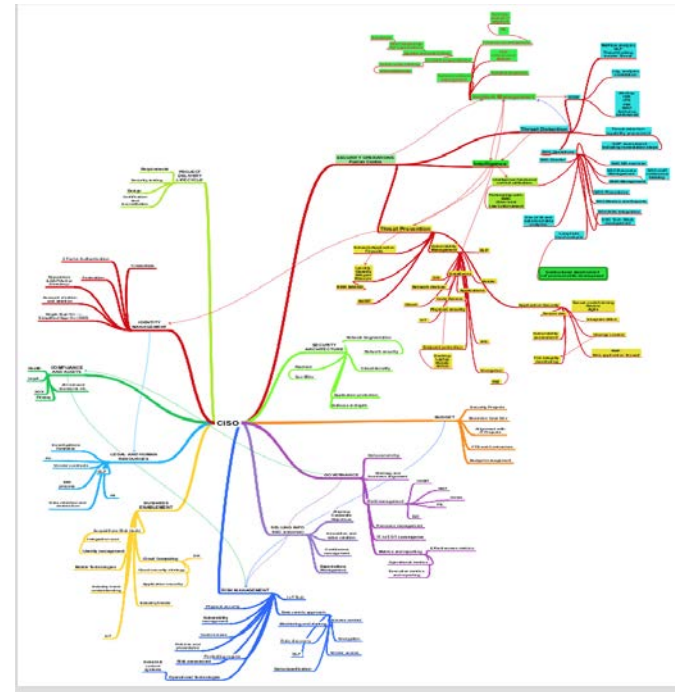
- **DAY 1**

- CBRE CISO Mind Maps

Created in advance to analyse all the areas of a greenfield CISO role and

A second mind map linked this to CBRE Business.

So I was prepared!



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*Strategic
Risk Manager
Integrated with business*



*Ready to work towards a culture
of shared cyber risk ownership
across the enterprise.*

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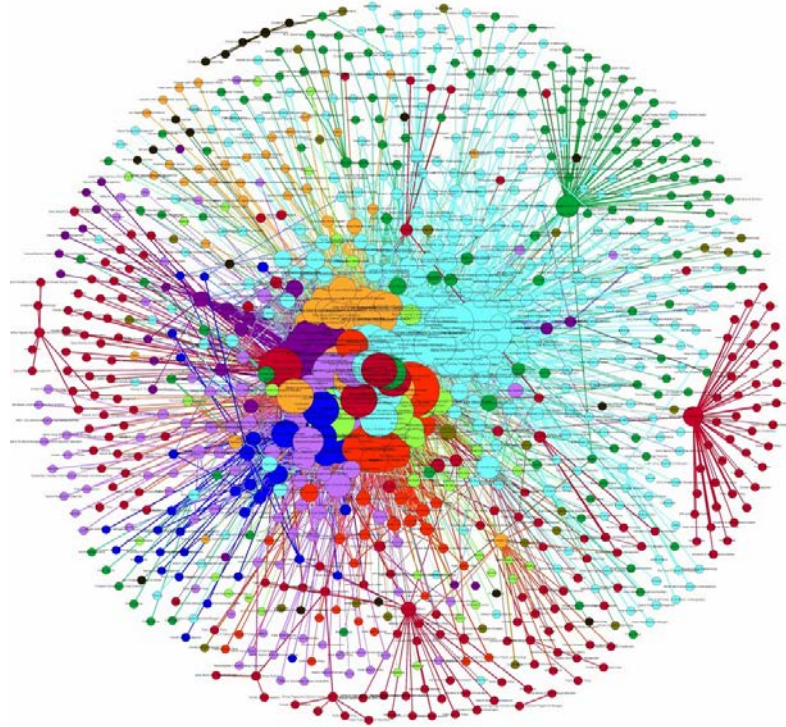
- How do you balance expectations and plans (yours and the organisation's) with realities?
- I can break my start into **3 phases of revelation:**
- The first **30** days
- The first **60** days
- The first **90** days



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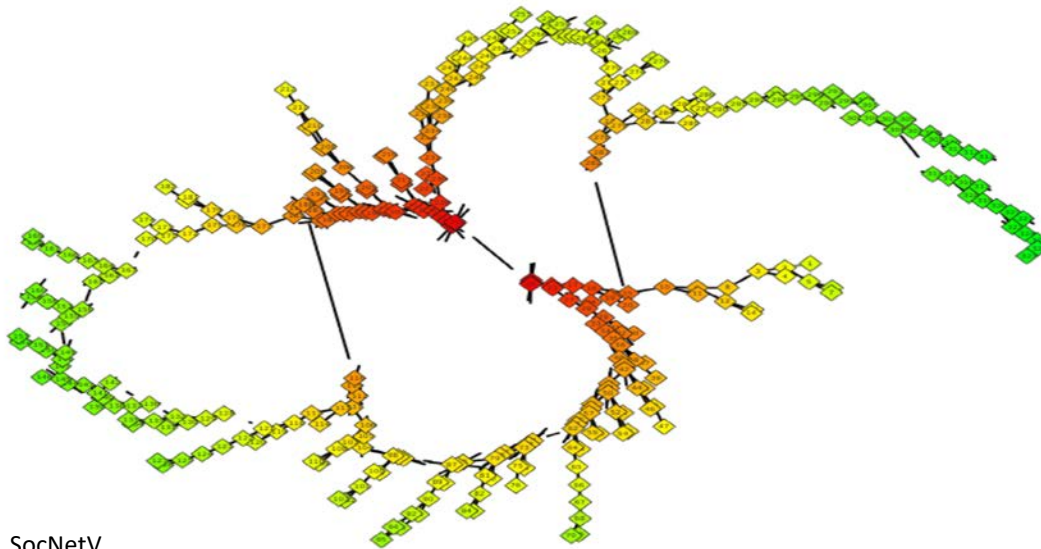
- **First 30 days:**



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- 30 DAY OBSERVATIONS:



leadership
managed functions known
long concerns mind immaturity
Budget continued provided
about absence lotsome
belief previously Shared
security cyber
gaps ad held alignment
warning misalignment loc
business advice structural map
team organisational written
requests inadequate
existing problem

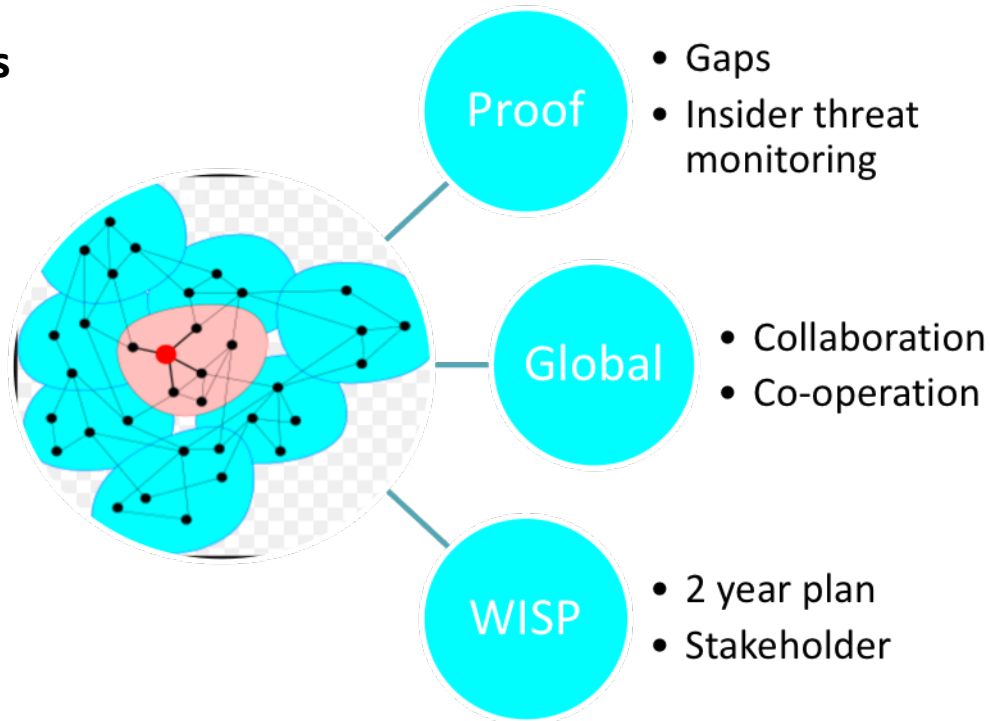
SocNetV



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The first 60 days



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- **60 DAY ASSESSMENT**

I needed to find a **catalyst**



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ISO 27001: 2013 – **THE CATALYST!** –
resonated with all business lines

A person or thing that precipitates an event.

<https://en.oxforddictionaries.com/definition/catalyst>





The first 90 days



<http://mikeiamele.com/life-not-milestones-accomplishments/>

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- Know the responsibility & authority of your position
 - Finding the right place
 - 2nd line defence

The First Line—Functions that own and manage risks

The Second Line—Functions that oversee risks

The Third Line—Functions that provide independent assurance

<https://medium.com/emergynt/the-emergence-of-the-second-line-ciso-d748b7129660>

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Second Line



Risk Oversight

Work closely with first line

- Supporting management policies, defining roles and responsibilities, and setting goals for implementation
- Providing risk management frameworks
- Identifying known and emerging issues
- Identifying shifts in the organization's implicit risk appetite
- Assisting management in developing processes and controls to manage risks and issues

This is where I am gaining traction

- Where I am consulted
and
- Where I am establishing my influence

That is as what is now known as a Second-Line Chief Information Security Officer

<https://medium.com/emergynt/the-emergence-of-the-second-line-ciso-d748b7129660>

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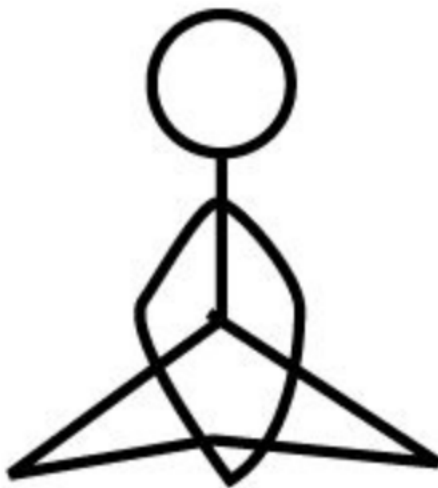


- In summary:
 - PATIENCE
 - CONSISTENCY of THE MESSAGE
 - DIPLOMACY
 - Finding what will resonated with the business,
 - Stakeholder engagement – giving life to the abstract and small bites of my vision at a time
 - But it did take me several months to find my real “role”

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Words of wisdom
I hope





Thank you